

ANNUAL PROCUREMENT REPORT

1 APRIL 2021 - 31 MARCH 2022



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1. Introduction

- 1.1 North Lanarkshire Council (the Council) is a unitary authority, the fourth largest in Scotland, and is responsible for the delivery of a wide and diverse range of statutory and discretionary public services.
- 1.2 We deliver our services through a mixed economy acting as both a provider, through direct provision of services using our own workforce and assets, and an enabler with services delivered through private Providers, the Third Sector and Supported Businesses.
- 1.3 The Procurement Reform (Scotland) Act 2014 (the 'Act') requires us to prepare an annual procurement report on our Regulated Procurement activities as soon as reasonably practicable after the end of each financial year.
- 1.4 Accordingly, we are pleased to publish our fourth annual procurement report covering the period 1 April 2021 to 31 March 2022. As required under the Act, the content of this report includes;
 - a summary of all Regulated Procurements completed;
 - a review of whether those Regulated
 Procurements complied with our published
 Procurement Strategy and where
 Procurements did not comply a statement on how we intend to ensure future compliance;
 - a summary of any Community Benefit requirements incorporated as part of a Regulated Procurement that were fulfilled;
 - a summary of the steps we have taken to facilitate the involvement of Supported Businesses; and
 - a summary of Regulated Procurements we expect to commence in the next two financial years.

- 1.5 The COVID-19 pandemic and the conflict in Ukraine continues to have a huge impact on our procurement activity, and has presented a number of new and unexpected challenges to the Council and its supply chain.
- 1.6 With these points affecting the global economy and financial markets, many procurement projects were delayed to some degree. The Corporate Procurement Team worked closely with all service areas as part of the Councils coordinated response to this, and to support Providers, to ensure vital front-line services could continue to be delivered, often needing the Council to urgently purchase Supplies and Services not previously envisaged given the rapidly changing operational environment.
- Our Procurement Strategy can be found at;
 Procurement Strategy
- 1.8 You can find out more about our procurement approach at; Procurement: North Lanarkshire
 Council
- 1.9 The owner of our annual procurement report is Mr James McKinstry, Head of Asset and Procurement Solutions <u>McKinstryJ@northlan.gov.uk</u>



2. Reporting Period Highlights

- 2.1 In the period 1 April 2021 to 31 March 2022, covered by this report;
 - our total third-party external spend was £520 million;
 - we completed 84 Regulated Procurements, the total value of the resultant contracts was £208,054,586.52, these contracts were awarded to 253 unique Providers;
 - 42% of the unique Providers awarded a contract are based in North Lanarkshire, the total value of the contracts awarded to those Providers was £110,064,790 (53% of the total value of the contracts awarded);
 - 84% of the unique Providers awarded a contract are SME's, the total value of the contracts awarded to those Providers was £129,500,919 (62% of the total value of the contracts awarded);
 - we paid 84.2% of valid invoices within thirty days, getting cash into the economy as quickly as possible helping support COVID recovery;
 - 84% of the unique Providers awarded a contract are Scottish or have a base in Scotland;
 - we secured a range of Fair Work Practices across 100% of our contracts, improving pay and conditions for those working in our supply chain;

- 94% of the unique Providers awarded a contract are committed to paying workers engaged in the delivery of these contracts the Real Living Wage;
- 55% of the contracts we awarded are delivering Community Benefits;
- we continued to deliver support to SMEs
 to access public sector opportunities in
 collaboration with the Supplier Development
 Programme by providing free training,
 information, virtual buyer events, webinars,
 toolkits and template documentation;
- we supported the Councils response to COVID, securing vital Supplies and Services to help ensure the Council's most vulnerable citizens could continue to receive vital services and do so in a way that kept both service users and Council staff safe;
- we provided support to Providers and other organisations impacted by the pandemic; and
- despite the impact of the COVID pandemic, 86.5% of our performance indicators contained in appendices 2 and 3, are maintained or show improvement when compared with our previous annual report.



3. Summary of Regulated Procurement Activity

- 3.1 In total we completed 84 Regulated Procurements, the total value of the resultant contracts was £208,054,586.52. 253 unique Providers were awarded a contract.
- 3.2 Regulated Procurement refers to any Procurement above £50,000 for Supplies and Services and £2,000,000 for Works. A Regulated Procurement is completed when the contract award notice is published or where the contract award procedure otherwise comes to an end. Regulated Procurements can refer to new contracts and framework agreements but also to mini-competitions and call offs from existing framework agreements.
- 3.3 The Regulated Procurements we completed included projects supporting our ambitious capital investment programme of work, COVID 19 recovery and our business-as-usual activity.
- 3.4 A full list of the Regulated Procurements completed is provided as Appendix 1.



4. Review of Regulated Procurement Compliance

- 4.1 Our Procurement Strategy is published on our website, the Procurement Strategy is subject to regular review, the most recent review was approved by the Council in November 2021. Our Procurement Strategy details how we will take an innovative approach to Procurement and through our Procurement activity provide Social Value to local Communities and the wider Scottish economy.
- 4.2 Our Procurement Strategy also sets out how Regulated Procurement will be undertaken in compliance with the Act and in support of the Councils overall strategic priorities and ambitions.
- 4.3 Our Regulated Procurements are undertaken in accordance with a legal and procedural framework. Legal and procedural requirements are set out in our internal rules governing our procurement activity (General Contract Standing Orders) and supported by a comprehensive procurement toolkit containing templates and supporting documents which are aligned with the Scottish Government Procurement Journey. Our approach to Procurement requires that the entire Procurement process is documented and includes a number of review points. Procurement activity is also subject to internal and external audit. These combined processes ensure that Regulated Procurements are undertaken in compliance with our Procurement Strategy.
- 4.4 To allow us to have a clear understanding of our Procurement activity and performance against the objectives contained within our Procurement Strategy we have developed and report on performance measures. This will help us to measure and evaluate if the actions set out in our

- Procurement Strategy are being met, making a difference and to benchmark our procurement performance with others.
- 4.5 The impact of COVID-19 on the Council's procurement activities has been significant and will continue to be so for the foreseeable future. As part of the Council's response to the pandemic, much of the procurement focus has been on securing Supplies and Services, in extremely challenging market conditions, to ensure the delivery of essential services many of which are linked to the provision of services to our most vulnerable citizens. Because of the unexpected, but necessary, focus on supporting the Council's COVID 19 response, a small number of the procurement performance measures contained in the annual procurement report have not followed the expected trend. It is anticipated that these measures will revert to the expected trend in the year ahead as focus returns to the delivery of the Procurement Strategy.
- 4.6 Our performance in relation to our Regulated Procurements is provided in Appendix 2. Despite the impact of the COVID pandemic, 87% of these performance indicators have been maintained or show improvement when compared with the previous reporting period.
- 4.7 Our performance for the wider objectives set out in our Procurement Strategy is provided in Appendix 3. Despite the impact of the COVID pandemic, 86% of these performance indicators have been maintained or show improvement when compared with the previous reporting period.



- 4.8 To support the successful delivery of our Procurement Strategy and to further improve our procurement capacity and capability, we develop and implement a Procurement Improvement Plan. Delivery of the Procurement Improvement Plan is overseen by a governance group made up of senior Council officers.
- 4.9 Key benefits delivered include:
 - review of our Procurement Strategy;
 - ongoing updates to process and procedures to comply with the requirements of the new procurement rules and regulations and other best practice;
 - increasing the time spent on strategic aspects of Procurement activities.
 - supporting achievement of the Council's overall savings targets;
 - embedding the Council's approach to Community Benefits and Sustainable Procurement into all relevant Regulated Procurements, delivering Social Value across a wider range of commodities;
 - transitioning to the Scottish Government Procurement Journey which helped standardise our procurement processes and procedures, reducing risk and duplication;
 - introduction of a corporate approach to Contract Management to ensure that contracts deliver the expected outcomes and that supplier performance is monitored; and managed;
 - building a stronger relationship between
 Category Managers and procuring service
 areas to undertake category reviews, develop
 Procurement Plans and to further develop
 procurement capacity and capability;
 - continued investment in learning and development, supporting staff in the Corporate Procurement Team and wider procurement network to acquire relevant training and qualifications;
 - ensuring SMEs are provided targeted opportunities as standard within our competitive quotation procedure for lower value procurements;
 - the fulfilment of our Procurement Plans and the introduction of our new Commercial Pipeline approach;

- an established procurement 'benefits tracker' to track both commercial and non-commercial benefits secured from our Procurement activity;
- establishment of a senior governance group who set and oversee the strategic priorities for Procurement and the successful delivery of our Procurement Strategy and Procurement Improvement Plan;
- supporting the Council's DigitaNL work programme and the ongoing digitisation of Council Services through the delivery of 'purchase to pay' automation and process efficiencies;
- implementing improvements to the wider North Lanarkshire digital infrastructure by undertaking a planned rollout of the Digital Scotland Superfast Broadband: and
- 4.10 Our review of the Regulated Procurements completed, progress with the implementation of our Procurement Improvement Plan and our performance against the measures set out in this annual report has allowed us to identify a number of further areas of improvement;
 - continue to work with the procurement network to embed the agreed approach to Community Benefits, Sustainable Procurement, Social Value and Contract Management consistently across the organisation;
 - further refine our approach to tracking and reporting benefits delivered from our Procurement activity;
 - adopt a more focused approach to the provision of procurement training and development;
 - develop and implement a new streamlined and standardised Corporate contracting toolkit;
 - develop and implement a revised scheme of Delegated Procurement Authority, linked to a training and development programme;
 - further expand our use of technology to support the 'purchase to pay' process; and
 - target further improvement in our PCIP assessment score, consolidating our place in the top performance band for public procurement in Scotland.
- 4.11 Planned improvement actions are included in our 2021/23 Procurement Improvement Plan.



5. Community Benefit Summary

- 5.1 The Act requires that we must consider whether to incorporate Community Benefit requirements as part of the Procurement when the estimated contract value is greater than or equal to £4 million. Community Benefits are a key objective of our Procurement Strategy and as such our internal rules for Procurement stipulate that Community Benefits must be considered for inclusion in all Procurements with an estimated value greater than £1millon, a considerably lower financial threshold than required by the Act.
- 5.2 We awarded 14 Regulated Contracts with a value of £4million or greater of which 100% contained Community Benefits.
- 5.3 We awarded 13 Regulated Contracts with a value of between £1million and £4million of which 100% contained Community Benefits.
- 5.4 We have introduced internal processes to ensure that Community Benefits are considered for inclusion in Regulated Procurements in line with the requirements of the Act and our internal rules for Procurement. Not all contracts, by virtue of their subject matter, are suitable for the inclusion of Community Benefits and/or a Fair Work Practices requirement.

- 5.5 Community Benefit outcomes are monitored through our approach to Contract Management and recorded in our procurement benefits tracker.
- 5.6 Community Benefits outcomes are classified and captured over five themes;
 - targeted recruitment and employment;
 - targeted skills and training;
 - vocational training and qualifications;
 - supply chain development; and
 - community engagement.
- 5.7 As is to be expected, community benefits delivered in the reporting period have been lower as a result of COVID 19 lockdowns, including construction site closures and restrictions limiting workplace activities.
- 5.8 Appendix 4 provides details of Community Benefits outcomes delivered.



6. Supported Businesses Summary

- 6.1 The Council recognises the important role of Supported Business that support social and professional integration of disabled or disadvantaged persons and has continued to reserve contracts where appropriate to ensure the stepping-stone into mainstream employment for disabled or disadvantaged persons provided by these businesses continues.
- 6.2 The Act requires us to include a summary of any steps taken to facilitate the involvement of Supported Businesses in Regulated Procurements during the period year by the report.
- 6.3 Our internal procurement rules require that consideration be given to inclusion of Supported Businesses in all Regulated Procurements. The Council continues to refer to the register of Supported Businesses supplied by the Scottish Government to identify opportunities to engage with Supported Businesses.
- 6.4 We own, operate and actively promote a Supported Business, North Lanarkshire Industries (NLI). We have a number of agreements in place with NLI for a range of services including the provision of furniture, furniture refurbishment, document storage and the servicing of fire equipment. The combined value of these arrangements was £878,530.

6.5 We made 7 further contract awards to the following Supported Businesses;

Provider	Total Contract Value
Angela Harvey Salon Training and Education	£277,777
Scotland's Bravest Manufacturing Company	£7,042
Aqua Specialist Environmental Services	£202,833

- 6.6 Although consideration is given to the involvement of Supported Businesses, the Supplies, Services or Works associated with many Regulated Procurements are not generally provided by Supported Businesses. This restricts our ability to make a significant number of contract awards to a Supported Business.
- 6.7 We also purchase a range of Supplies from Providers who have supply chain arrangements with Supported Business, whilst we don't contract with these Supported Business direct, they benefit from our Procurement activity.



7. Future Regulated Procurements Summary

- 7.1 The Act requires that our annual procurement report must include "a summary of the Regulated Procurements that we expect to commence in the next two financial years."
- 7.2 Over the next two years the Council will have a mix of recurring requirements and one-off projects to take to the market. Significant Procurements will include projects directly linked to the successful delivery of the Plan for North Lanarkshire and include major initiatives such as the Enterprise Project and Digital NL.
- 7.3 We expect to commence 216 Regulated Procurements in the next two financial years, the total estimated value of these procurements is £2,350,918,238.
- 7.4 A summary of the Regulated Procurements anticipated in the next two years is provided in Appendix



Appendix 1 - List of Regulated Procurements 2021-22

Date of Award	Contract - Subject Matter	Name of the Supplier(s)	Estimated Value of the Contract	Contract Start Date	Contract End Date	Contract End Date incl Extension
08/04/2021	Design & Build of Roman Themed Play Area (Auchinstarry)	Hawthorn Heights Ltd	£184,910.00	31/05/2021	30/06/2021	30/06/2021
08/04/2021	Contract Progress Analyst/ Programmer Services	Harvey Nash	£357,925.00	03/04/2021	02/04/2022	02/04/2023
08/04/2021	Leisure Data & Voice Network Services	TalkTalk Business	£90,000.00	01/04/2021	31/03/2022	31/03/2022
09/04/2021	Combined Consultancy Services Conversion of Kildonan Street Offices	Collective Architecture	£984,008.00	22/02/2021	21/02/2026	21/02/2026
30/04/2021	Supply & Delivery of Personal Protective Equipment (PPE)	Lion Safety	£904,590.13	30/04/2021	29/10/2021	29/10/2021
19/05/2021	Design & Construction of New Build Social Housing (Northburn Avenue)	Hadden Group	£5,796,444.50	12/07/2021	28/11/2022	28/11/2022
25/05/2021	Supply of Compostable Liners	Cromwell Polythene Ltd	£166,000.00	07/04/2020	06/04/2021	06/04/2021
26/05/2021	Supply & Build of a MUGA Complex (Saint Maurice's High School)	Kompan Scotland Ltd	£396,513.02	27/05/2021	13/08/2021	13/08/2021
27/05/2021	Design & Construction of New Build Social Housing (Dykehead Road, Holehills)	CCG (Scotland) Ltd	£26,996,624.87	18/10/2021	31/10/2022	31/10/2022
31/05/2021	Flexible Framework for Outdoor Education Centres	Abernethy Trust; Active Outdoor Pursuits; Bendrigg Trust; Clyde Scouts; Field Studies Council; Lochranza Centre ClC; Scottish Outdoor Education Centres Ltd (Broomlee Outdoor Education Centre); Scottish Outdoor Education Centres Ltd (Dounans Outdoor Education Centre); Scottish Outdoor Education Centres Ltd (Belmont Outdoor Education Centre); Scouts Scotland; Scout Adventures (Fordell Firs); Scouts Scotland, Scout Adventures (Lochgoilhead); Sportscotland National Centre Inverclyde; Spotty Dog Adventures; SU Scotland (Gowanbank); SU Scotland (Lendrick Muir); The Actual Reality Trust; The Glencoe Trust Ltd; The Outward Bound Trust; Wiston Lodge Ltd	£15,500,000.00	01/06/2021	31/05/2031	31/05/2031



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Date of Award	Contract - Subject Matter	Name of the Supplier(s)	Estimated Value of the Contract	Contract Start Date	Contract End Date	Contract End Date incl Extension
04/06/2021	Professional Property Consultancy Services	Avison Young (UK) Ltd; Colliers International Valuation UK LLP; Ryden LLP	£175,000.00	07/06/2021	06/06/2023	06/06/2024
09/06/2021	ISO Certification Services	SGS United Kingdom Ltd	£67,000.00	01/06/2021	31/05/2024	31/05/2024
14/06/2021	Removal, Storage, Redistribution & Disposal Services	Kelerbay Ltd t/a Doree Bonner International	£480,000.00	21/06/2021	20/06/2023	20/06/2024
16/06/2021	MTC: Asbestos Surveying to Domestic & Asbestos Air Monitoring, Sampling & Surveying to Non-Domestic Properties 2021-25	Life Environmental Services Ltd; Environmental Essentials Ltd	£1,500,000.00	23/05/2022	24/01/2024	24/01/2025
22/06/2021	Building Energy Management System (BEMS) - New Installations	Laplace Solutions (South) Ltd	£175,570.66	18/01/2021	17/01/2024	17/01/2025
22/06/2021	Lanarkshire Business Gateway Business Support & Expert Help Services	GAP Communications; Intend Business Development Ltd; KL Business Consulting Ltd; CJM Project Financial Management Ltd; Amas Murrison Ltd; Secure Business Advisors Ltd; Complyport Ltd; French Duncan LLP; Connect Three Solutions Ltd; Enterprise North East Trust Limited t/a Elevator; UXL Ltd; SCMG Ltd; Jl Management Ltd; Tinto Procurement; NSDesign Ltd; Genoa Black Ventures LLP; Bridgeall Ltd; Central Scotland Export Consultancy; Russell McLeod Ltd; Harper Macleod LLP; Vivolution Ltd; Stirton Consulting Ltd; Mabbett & Associates Ltd	£690,625.00	01/07/2021	31/05/2023	31/05/2023
28/06/2021	Distress Brief Intervention	Lifelink	£211,250.00	01/04/2021	31/03/2022	31/03/2022
07/07/2021	Provision of Annual Support & Maintenance of Netcall Telephony Solution	Netcall Technology Ltd	£71,833.00	19/06/2021	18/06/2022	18/06/2022
08/07/2021	ICT Cabling Services	Computer Links	£644,000.00	12/07/2021	11/07/2023	11/07/2025
14/07/2021	Design of New Fleet Depot	Faithful+Gould	£384,388.00	01/09/2021	30/06/2023	30/06/2023



Date of Award	Contract - Subject Matter	Name of the Supplier(s)	Estimated Value of the Contract	Contract Start Date	Contract End Date	Contract End Date incl Extension
22/07/2021	Transport of Pupils with Additional Support Needs Q2 2021	A&D Travel; AA Mobility; Airdrie Taxis Ltd; Alan Thomson; Alexander Mackie; Alistair Carson; Anthony Ross Hamilton; Argyle Cars Ltd T/A Wellman Cars; Ask Taxis; B&D Cars; Brenda Brodie Taxi Operator; Central Cab Co (Cumbernauld) Ltd; Cumbernauld TOA; Daniel Phee; DanMac Travel; Derek Moss (Webwindow); Elizabeth MacGuire T/A A&D Travel Craig's Minibus; Elite4Travel (Bothwell) Ltd; Express Cars; Gary Walker T/A Seanic Taxis; GBT Ltd; James Canning; James Craig Donohoe T/A Craig's Taxi; James Cumming; James Galloway Taxi; James Reid; Jean Cox; Jim Bennett; Joe Welch; John Blair T/A JB Taxi Contracts; John Clark T/A Kilsyth Taxis; John Dalziel; John Hughes; John McGill, Kavanagh; Kenny Weir; Lanarkshire Private Hire Ltd T/A Penny Cars; Leeanne McGill; Lee's Taxis; Lynn Biggart; Lynn Robertson; Margaret Fleming; Mark Lyons; Matthew McLafferty; North Lanarkshire Private Hire (Bellshill) Ltd; Paul Dickson; Paul Hughes; Peter Grant; Redline Cabs; Robert Dornan; Robert Wilson Taxis; Scott McDougall; Scott Bryce; Scott Cadzow Private Hire; Scott Glendinning; John McCrone; Shields Taxis; Stephen Morrow; Tom McAdam; Tony's Private Hire Ltd; Town Taxis; United Maxis Taxis Wishaw Ltd; William Gray	£3,307,682.25	01/08/2021	30/06/2022	30/06/2022
30/07/2021	East Airdrie Link Road Ground Investigation	Soil Engineering Geoservices Ltd	£2,019,734.95	30/08/2021	28/02/2022	28/02/2022
06/08/2021	Befriending Service for Children and Young People	Community Volunteers Enabling You Ltd	£361,602.00	27/08/2021	26/08/2023	26/08/2024
16/08/2021	MTC: Heating System Replacement (Gas, Electric & Renewable) 2021-26	Saltire Facilities Management Ltd	£4,000,000.00	04/04/2022	21/01/2024	21/01/2026
18/08/2021	Direct Payment Support Service	Glasgow Centre for Inclusive Living	£411,673.05	01/10/2021	30/09/2023	30/09/2024
31/08/2021	Mobile Roll Packer	Bergmann Direct Ltd	£75,970.00	27/08/2021	30/11/2022	30/11/2022
08/09/2021	C02 Monitors	YESSS Electrical Ltd	£85,000.00	17/08/2021	27/08/2021	27/08/2021
10/09/2021	Replacement Refuse Collection Vehicles	Western Automobile Company Ltd T/A Western Commercials	£842,275.00	27/08/2021	30/11/2021	30/11/2021
13/09/2021	Flexible Framework for Vocational and Skills Based Interventions	Angela Harvey Salon Training & Education; Lagta Group Training; Code Division; Enable Scotland; First Steps Future Training Ltd; GTG Training Ltd; Getting Better Together Ltd; HSC Futures Ltd; Impact Arts; KER Training Ltd; Lanarkshire Catering School; Next Generation Training Ltd; Outlet Play Resource; Playback ICE; Reeltime Music; Street League; Scottish Vocational Training Foundation C.I.C; Training Initiatives Ltd t/a TIGERS	£5,000,000.00	13/09/2021	12/09/2025	12/09/2025
17/09/2021	MTC: Fire Alarm, Smoke Alarm & Protection Systems Servicing & Maintenance 2021-24	DM Integrated Ltd	£175,000.00	01/11/2021	21/01/2024	21/01/2025



Date of Award	Contract - Subject Matter	Name of the Supplier(s)	Estimated Value of the Contract	Contract Start Date	Contract End Date	Contract End Date incl Extension
17/09/2021	Professional Services Bridge Inspections 2021-22	Stantec UK Ltd	£74,000.00	17/09/2021	28/01/2022	28/01/2022
05/10/2021	MTC: Warden Calls at Sheltered Housing Complexes 2021-25	Legrand Electric Ltd	£300,000.00	01/01/2022	21/01/2024	21/01/2025
05/10/2021	MTC: Water Quality Control (Risk Assessment, Monitoring Regime & Associated Remedial Works) 2021-24	SPIE Ltd	£340,000.00	09/12/2021	21/01/2024	21/01/2025
08/10/2021	Design & Construction of New Build Social Housing (Community Road)	CCG (Scotland) Ltd	£5,613,736.73	18/10/2021	31/10/2022	31/10/2022
13/10/2021	Cash Collection Services 2021- 22	Security Plus Ltd	£137,241.00	01/10/2021	30/09/2022	30/09/2022
13/10/2021	Design, Supply & Installation of a Play Area (George Street Park)	Sutcliffe Play Ltd	£90,000.00	18/10/2021	31/01/2022	31/01/2022
21/10/2021	Adult Advocacy Services	Equal Say Ltd, Equals Advocacy Ltd	£1,375,000.00	01/11/2021	31/07/2024	31/07/2024
22/10/2021	Window & Glazing Cleaning 2022-25	J Kyle Cleaning Services; Maxim Facilities Management Ltd	£225,232.00	03/01/2022	31/12/2024	31/12/2025
22/10/2021	Transport of Pupils with Additional Support Needs Q3 2021	Airdrie Taxis Ltd; Central Cab Co (Cumbernauld) Ltd; Elizabeth McGuire T/A A&D Travel Craig's Minibus; Frances Calderhead; Gary Walker T/A Seanic Taxis; GBT Ltd; John McLean; Kenny Weir; North Lanarkshire Private Hire (Bellshill) Ltd; Patrick Ferguson T/A Ferguson Minibus Hire; Peter Quinn; Redline Cabs; Town Taxis; United Maxis Taxis Wishaw Ltd; William Flanagan	£692,216.00	22/10/2021	30/06/2022	30/06/2022
22/10/2021	Biomass Heating System Services and Supplies	AMP Clean Energy Services Ltd	£1,400,000.00	08/11/2021	07/05/2024	07/05/2025
27/10/2021	Insurance Services for Right to Buy Properties 2021-25	Zurich Municipal	£1,284,774.27	15/05/2021	14/05/2024	14/05/2025
03/11/2021	Motherwell Station Active Travel Links Detailed Design & Tender Information	Aecom Ltd	£84,131.54	04/11/2021	31/05/2022	30/09/2022
03/11/2021	Utilities Monitoring and Targeting Database	Inspired Energy Solutions Ltd	£300,000.00	01/05/2022	30/04/2025	30/04/2027
10/11/2021	Landfill Leachate Removal Services	Scottish Water Horizons Ltd	£510,450.00	30/09/2021	29/09/2022	29/09/2024



Date of Award	Contract - Subject Matter	Name of the Supplier(s)	Estimated Value of the Contract	Contract Start Date	Contract End Date	Contract End Date incl Extension
18/11/2021	Insurance Services for the Council's Insurance Programme 2021-26	Risk Management Partners Ltd; Zurich Insurance plc (UK Branch) T/A Zurich Municipal; Maven Public Sector	£11,795,000.00	01/10/2021	30/09/2024	30/09/2026
07/12/2021	Scheduled & Ad-hoc Taxi Services	Airdrie Taxis Ltd; Central Cab Company; Lanarkshire Private Hire Ltd t/a Pennycars; Unitedmaxis Taxis Wishaw Ltd	£3,200,000.00	01/02/2022	31/01/2026	31/01/2026
08/12/2021	Closed Circuit Television (CCTV) & Related Services 2022-24	SPIE Scotshield Ltd	£5,800,000.00	17/01/2022	16/01/2024	16/01/2025
08/12/2021	Fuel Cards					
Shell UK	£162,205.92	03/12/2021	21/03/2024	21/03/2024		
09/12/2021	Flexible Framework for Provision of Non-Traditional Respite Services	The No1 Care Agency; Seasoned Hands Care; Enable Scotland; Key Housing Association; Mears Ltd; Love @ Care; Alpha Care Management Services Ltd	£4,000,000.00	01/12/2021	30/11/2031	30/11/2031
09/12/2021	Postal Services	Royal Mail Group Ltd	£475,000.00	01/01/2022	30/06/2022	30/06/2022
14/12/2021	Tenants Home Contents Insurance Scheme 2022-27	Thistle Insurance Services Ltd	£2,200,000.00	01/04/2022	31/03/2025	31/03/2027
21/12/2021	Sheriff Officer Services	Fraser Irvine Sheriff Officers LLP; Malcolm J Boyd Sheriff Officers	£880,000.00	01/04/2022	01/04/2024	01/04/2026
21/12/2021	Ravenscraig Levelling Up Fund Civil Engineering Services	Sweco UK Ltd	£69,943.00	22/12/2021	31/03/2022	31/03/2022
22/12/2021	Mental Health Contracts	SAMH	£3,009,144.00	01/02/2022	31/01/2025	31/01/2025
23/12/2021	Club 365 Services	Achieve More Scotland; Getting Better Together Ltd; MADE4UINML2; Motherwell FC Community Trust; Bellshill & Mossend YMCA	£1,600,000.00	23/12/2021	22/12/2023	22/12/2025
23/12/2021	Housing Support Contracts	Simon Community Scotland; Barnardo's; Blue Triangle (Glasgow) Housing Association Ltd	£3,405,873.00	01/02/2022	31/01/2024	31/01/2025
23/12/2021	Environmental Assets Service Consultancy - Enterprise Project	SOLACE in Business Ltd	£150,000.00	17/01/2022	31/03/2023	31/03/2023
14/01/2022	Phase 2 Retrofit of Sprinklers & Associated Works (Five Tower Blocks)	Harmony Fire Ltd	£2,531,542.32	01/04/2022	01/06/2023	01/06/2023
19/01/2022	Fleet Management Solution	Freeway Fleet Systems Ltd	£217,750.00	01/04/2022	31/03/2025	31/03/2027
19/01/2022	Auchinlea Surface Water Management Consultancy Services	RPS Consulting Services Ltd	£101,259.83	17/01/2022	31/03/2023	31/03/2023



Date of Award	Contract - Subject Matter	Name of the Supplier(s)	Estimated Value of the Contract	Contract Start Date	Contract End Date	Contract End Date incl Extension
26/01/2022	Surface Water Management Plans & Flood Protection Studies 2022-23	Atkins Ltd	£447,872.73	31/01/2022	31/03/2023	31/03/2023
31/01/2022	ServiceNow (SNOW) Licensing	CDW Ltd	£313,203.24	17/01/2022	16/01/2024	16/01/2025
02/02/2022	C02 Monitors	YESSS Electrical Ltd	£229,500.00	02/02/2022	26/02/2022	26/02/2022
02/02/2022	Payment Solution for Tower Laundries	Electrolux Professional Services	£93,210.00	01/02/2022	31/01/2025	31/01/2027
09/02/2022	Maintenance & Repair of Building Cleaning Equipment	DMG Floorcare Ltd	£260,000.00	01/02/2022	31/01/2026	31/01/2026
18/02/2022	Support & Maintenance Services (Leisure MRM System)	Gladstone MRM Ltd	£128,000.00	01/08/2021	31/07/2022	31/07/2022
21/02/2022	Online Payments & Cashless Catering Services 2021-22	Cash Registers (Buccleugh) Ltd T/A CRB Cunninghams	£188,888.86	17/05/2021	31/03/2022	31/03/2022
23/02/2022	New Roof Structure & Finishing's, Insulated External Render & Associated Repairs to 54 Blackburn Type Houses, Coatbridge	A.C. Whyte & Co Ltd	£5,401,489.77	24/02/2022	09/11/2023	09/11/2023
01/03/2022	Industrial Development Opportunity, Jubilee Way, Bellshill	Euromarques Motor Company Ltd	£137,500.00	01/03/2022	28/02/2023	28/02/2023
07/03/2022	Electronic Programmable Signs 2022-24	Coeval Ltd	£450,000.00	15/03/2022	31/03/2024	31/03/2024
09/03/2022	Civica 2022-2023 Licence, Support & Maintenance Services	Civica UK Ltd	£53,998.42	01/04/2022	31/03/2023	31/03/2023
09/03/2022	Carriageway and Car Park Resurfacing / Reconstruction & Minor Repairs 2022-26	Hillhouse Quarry Group Ltd T/A MacAsphalt; JH Civil Engineering Ltd; John McGeady Ltd; Luddon Construction Ltd; MacLay Civil Engineering Ltd; Newlay Civil Engineering Ltd; Tarmac Trading Ltd	£20,000,000.00	01/04/2022	31/03/2025	31/03/2026
09/03/2022	Footway, Footpath and Paved Areas Resurfacing/ Reconstruction & Minor Repairs 2022-26	Hillhouse Quarry Group Ltd T/A MacAsphalt; JH Civil Engineering Ltd; John McGeady Ltd; Luddon Construction Ltd; MacLay Civil Engineering Ltd; Newlay Civil Engineering Ltd	£10,000,000.00	01/04/2022	31/03/2025	31/03/2026
11/03/2022	Occupational Health Services	Health Management Ltd	£250,000.00	01/10/2021	31/03/2022	31/03/2022
11/03/2022	MTC: Fire Alarms Smoke Alarms & Protection Systems - Servicing & Maintenance	SPIE Scotshield Ltd	£175,000.00	12/03/2022	30/11/2022	30/11/2022



Annual Procurement Report 1 April 2021 - 31 March 2022

Date of Award	Contract - Subject Matter	Name of the Supplier(s)	Estimated Value of the Contract	Contract Start Date	Contract End Date	Contract End Date incl Extension
18/03/2022	Postal Services	Royal Mail Group Ltd	£841,546.00	01/07/2022	30/06/2023	30/06/2023
18/03/2022	Justice Services - Creative Arts Project	Street Cones	£90,000.00	18/02/2022	31/03/2022	31/03/2022
23/03/2022	Supply & Delivery of Milk 2022- 26	Muller UK and Ireland LLP T/A Muller Milk & Ingredients	£2,431,836.00	28/03/2022	27/03/2026	27/09/2026
24/03/2022	MTC: Gas Heating System Replacements 2021-24	Gas Call Services Ltd; Saltire Facilities Management Ltd	£24,000,000.00	04/04/2022	21/01/2024	21/01/2026
25/03/2022	Housing Sustainment Direct Support	Simon Community Scotland	£150,000.00	01/04/2022	31/03/2024	31/03/2025
28/03/2022	Online Learning Materials	Learning Pool	£70,000.00	28/03/2022	31/10/2022	31/10/2022
29/03/2022	MUGA Installation (Woodlands Primary School)	Kompan Scotland Ltd	£136,999.12	21/04/2022	31/07/2022	31/07/2022
30/03/2022	Online School Payments & Cashless Catering Services 2022	Cash Registers (Buccleugh) Ltd T/A CRB Cunninghams	£125,423.34	01/04/2022	30/09/2022	30/09/2022
31/03/2022	Treatment & Disposal of Residual Waste from Household Waste Recycling Centres (HWRCs)	Patersons of Greenoakhill Ltd	£18,000,000.00	01/04/2022	31/03/2025	31/03/2027



Appendix 2 - Regulated Procurements Performance Indicators

		2019/10	0040/00	0000/04	0004/00	
Ref	Performance Measure	2018/19 Outcome	2019/20 Outcome	2020/21 Outcome	2021/22 Outcome	Expected Trend
1.	Percentage of Route 3 contract award procedures covered by a Sourcing Methodology	100%	100%	100%	100%	Maintain
2.	Percentage of Route 2 contract award procedures covered by a Sourcing Methodology	100%	100%	100%	100%	Maintain
3.	Percentage of Route 3 contracts under proactive contract management	95%	100%	100%	100%	Maintain
4.	Percentage of Route 2 contracts under proactive contract management	73%	100%	100%	100%	Maintain
5.	Percentage of Route 3 contracts awarded - contract award criteria MEAT	100%	100%	100%	100%	Maintain
6.	Percentage of Route 2 contracts awarded - contract award criteria MEAT	97%	97%	100%	100%	Maintain
7.	Number of contracts awarded from collaborative contracting arrangements (Third Party Frameworks)	43%	49%	44%	37%	Increase
8.	Number of contracts awarded from collaborative contracting arrangements (Third Party Frameworks) – Direct Award	44%	53%	80%	58%	Manage
9.	Number of contracts awarded from collaborative contracting arrangements (Third Party Frameworks) – Further Competition	56%	47%	20%	42%	Manage
10.	Percentage of contracts awarded that were advertised on the national procurement portal	100%	100%	100%	100%	Maintain
11.	Percentage of contracts awarded incorporating sustainability test	91%	98%	91%	100%	Increase
12.	Percentage of contracts awarded containing two or more lots	37%	24%	14%	30%	Increase
13.	Percentage of contracts awarded further to an advertised contract opportunity that resulted in only one bid being received	3%	9%	10%	0%	Manage
14.	Number of contracts awarded to Supported Businesses	1	2	4	8	Increase
15.	Value of contracts awarded to Supported Businesses	£1.36m	£800k	£976k	£1.36m	Increase
16.	Percentage of contracts (number) awarded to SME's	49%	52%	61%	63%	Increase
17.	Percentage of contracts (number) awarded to local Providers	12%	17%	19%	21%	Increase
18.	Percentage of contracts (number) awarded to Third sector bodies	13%	5%	5%	7%	Increase
19.	Percentage of contracts (number) awarded using the Negotiated Tendering Procedure	1%	7%	16%	18%	Manage
20.	Percentage of contracts awarded (number) that included pre-market engagement	0.07%	4%	8%	0.04%	Increase
21.	Percentage of contract award decisions (number) - successful legal challenge	0%	0%	0%	0%	Maintain
22.	Percentage of contract award procedures (number) - cancelled	11%	0.05%	2.4%	1.19%	Manage
23.	Percentage of contracts awarded (number) that included a scored Fair Work Practices criterion	84%	86%	100%	100%	Maintain
24.	Percentage of Providers awarded a contract who have committed to payment of the Real Living Wage to employees engaged on Council contracts	71%	85%	91%	94%	Increase
25.	Percentage of Providers awarded (number) a contract who are Real Living Wage accredited employers	15%	21%	10%	32%	Increase
	are Real Living Wage accredited employers					



Ref	Performance Measure	2018/19 Outcome	2019/20 Outcome	2020/21 Outcome	2021/22 Outcome	Expected Trend
26.	Percentage of Providers awarded (number) a contract who have signed up to the Scottish Business Pledge	0.06%	1%	1.9%	7.1%	Increase
27.	Percentage contracts awarded (number) with a value of £4 million or greater that contained a Community Benefits Requirement.	87%	83%	100%	100%	Maintain
28.	Percentage contracts awarded (number) with a value of between £1 million and £4 million that contained a Community Benefits Requirement.	67%	67%	100%	100%	Maintain
29.	Percentage of contracts awarded that complied with the organisational procurement strategy	88%	85%	100%	100%	Maintain
30.	Percentage of contracts undertaken (number) digitally - PCST	28%	37%	30%	44%	Manage
31.	Percentage of contracts undertaken (number) digitally – PCS mailbox	72%	63%	70%	56%	Manage
32.	Percentage of total "success measures" staying the same or improving (Appendix 2)	78%	78%	67%	87%	Increase



Appendix 3 - Wider Strategic Performance Indicators

Ref	Performance Measure	2018/19 Outcome	2019/20 Outcome	2020/21 Outcome	2021/22 Outcome	Expected Trend
1.	Percentage of cashable savings target achieved	100%	100%	100%	100%	Maintain
2.	Procurement and Commercial Improvement Programme (PCIP) Score (biennial)	70%	N/A	N/A	N/A	Increase
3.	Percentage of the total procurement spend with SMES	47%	47%	40%	40%	Increase
4.	Percentage of the total procurement spend with Third Sector bodies	16%	13%	13%	11%	Increase
5.	Percentage of the total procurement spend with Providers in North Lanarkshire	27%	28%	28%	27%	Increase
6.	Percentage of the total procurement spend with Supported Businesses	0.0209%	0.2029%	0.4376%	0.4971%	Increase
7.	Percentage of the total procurement spend from collaborative procurement arrangements	29%	34%	43%	30%	Increase
8.	Percentage of valid invoices paid in 30 days or less	90%	84%	82.5%	84.2%	Increase
9.	Percentage of total procurement spend with contracted Providers	90%	91%	91%	91%	Increase
10.	Forward procurement plans published on the internet	Yes	Yes	Yes	Yes	Maintain
11.	Contract register published on the internet	Yes	Yes	Yes	Yes	Maintain
12.	Annual Procurement Report published on the internet	Yes	Yes	Yes	Yes	Maintain
13.	Procurement Strategy reviewed and published on the internet	Yes	Yes	Yes	Yes	Maintain
14.	Number of business focussed engagement events supported	3	4	4	4	Maintain
15.	Achieve and maintain Living Wage Employer accreditation	Yes	Yes	Yes	Yes	Maintain
16.	Percentage of procurement staff in the corporate procurement team - MCIPS qualified	25%	25%	33%	33%	Increase
17.	Percentage of procurement staff in the corporate team with appropriate CIPS qualification	100%	100%	100%	100%	Maintain
18.	Percentage of procurement staff in the corporate team working towards MCIPS qualification	36%	38%	38%	50%	Maintain
19.	Percentage turnover of procurement staff in the corporate team	17%	21%	9%	0%	Decrease
20.	Number of hours of procurement related training delivered	494 hours	233 hours	255 hours	594 hours	Increase
21.	Number of FTE Procurement People of Tomorrow programme	1	1	1	1	Maintain
22.	Percentage of total "success measures" staying the same or improving (Appendix 3)	90%	86%	90%	86%	Maintain



Appendix 4 - Community Benefit Outcomes

Theme	Outcome	Results
	New entrant - experience	7 posts
Targeted Recruitment and	New entrant – no relevant experience	36 posts
Training	New entrant – Modern Apprenticeship	15 posts
	New entrant - Graduate	4 posts
	Work experience placement (16yrs+)	48 work placements
	Work experience placement (14-16yrs)	20 work placements
Towards of Chille and Training	Work experience placement graduate	5 placements
Targeted Skills and Training	Careers event, Industry awareness events	72 events
	Site Visit	12 visits
	School mentoring or enterprise programme	59 sessions
Vocational Training/	Vocational Certification (Industry Certification)	5 certifications
qualifications	S/NVQ for apprentices to level 2 or above	15 S/NVQs
O and Obain Danielan and	Supply chain briefings (SME and Micro businesses)	32 events
Supply Chain Development	Business mentoring for an SME	51 opportunities
0	Financial support for a community project	£34,300
Community Engagement	Non-Financial support for a community project	59 projects



Appendix 5 - Anticipated Future Regulated Procurements for Financial Year(s) 2022-23 and 2023-2024

Contract - Subject Matter (title)	Type of Procurement	Expected date of publication of Contract Notice	Expected Date of Contract Award	Expected Contract Start Date	Est Contract Value
Decriminalised Parking Enforcement Signing & Lining Maintenance	Extension	05/08/2022	05/08/2022	06/08/2022	£159,674
Traffic Signal Maintenance Contract	Extension	01/04/2022	01/06/2022	01/07/2022	£385,865
Stray Dog Kennelling Facility	Extension	01/05/2022	01/08/2022	01/09/2022	£90,000
Online Knowledge Resource Library 2019-23	Extension	01/05/2022	30/07/2022	30/08/2022	£175,000
Provision of Winter Related Services	Extension	01/07/2022	18/09/2022	18/10/2022	£770,000
Lanarkshire Business Gateway Services	Extension	01/09/2022	01/02/2023	01/03/2023	£5,600,000
MTC: Roof & Render 2023-24	Extension	01/11/2022	05/03/2023	05/03/2023	£660,000
MTC: Roof & Render 2024-25	Extension	01/11/2023	05/03/2024	05/03/2024	£660,000
New Data Centre	Extension	20/05/2023	20/06/2023	20/07/2023	£38,517.00
ICT Cabling & Asbestos Related Services	Extension	12/05/2023	12/06/2023	12/07/2023	£161,000
Secure Web Gateway	Extension	01/02/2024	01/03/2024	01/04/2024	£65,334
Mobile Voice & Data Services	Extension	24/01/2023	24/02/2023	24/03/2023	£352,002
Service Now Licencing	Extension	17/12/2023	17/12/2023	17/01/2024	£104,401
Banking Service Provision & Merchant Acquiring Solution	Extension	01/02/2023	01/03/2023	01/04/2023	£180,000
St Stephen's Community Hub	New	01/11/2022	01/02/2023	01/03/2023	£15,500,000
Edward Lawson Centre/Bothwellpark	New	01/02/2023	01/05/2023	01/06/2023	£2,400,000
Roof Works: Condorrat PS	New	01/04/2022	01/09/2022	01/10/2022	£631,750
Rewire, Fire Stopping & Decoration: Aitkenhead PS	New	01/04/2022	01/08/2022	01/09/2022	£500,000
Rewire, Fire Stopping & Decoration: St Helen's PS	New	01/04/2022	01/08/2022	01/09/2022	£500,000.00
Rewire, Fire Stopping & Decoration: Dalziel HS	New	01/04/2022	01/10/2022	01/11/2022	£1,500,000
Demolition: Fleming House	New	01/04/2022	01/08/2022	01/09/2022	£1,000,000
Rewire, Fire Stopping & Decoration Design Fees: Dalziel HS	New	01/04/2022	01/05/2022	01/06/2022	£50,000
Design & Project Management: East Airdrie Link Road	New	01/04/2022	01/07/2022	01/08/2022	£5,000,000
Cemetery Development: Pather Farm, Wishaw	New	01/04/2022	01/06/2022	01/07/2022	£2,100,000
Newmains Improvement Works Packages	New	01/04/2022	01/08/2022	01/09/2022	£1,000,000
FA: Greenspace Infrastructure	New	01/04/2022	01/09/2022	01/10/2022	£2,500,000
Infrastructure Improvements: Braidhurst IE	New	01/04/2022	01/05/2022	01/06/2022	£350,000
Longer Term Management Agreement: Cumbernauld Town Centre	New	01/04/2022	01/12/2022	01/01/2023	£2,000,000
New Build Social Housing: Graham Street, Wishaw	New	01/04/2022	01/07/2022	01/08/2022	£3,100,000
Business CRM System	New	01/04/2022	01/09/2022	01/10/2022	£150,000
Construction Academy Options Appraisal	New	01/04/2022	01/06/2022	01/07/2022	£50,000
Support for Businesses: Net Zero Carbon	New	01/04/2022	01/06/2022	01/07/2022	£200,000
Support for Businesses: Skills & Training	New	01/04/2022	01/06/2022	01/07/2022	£200,000
Disposal/Recycling of Inert/Rubble Materials from HWRC Sites	New	01/04/2022	01/06/2022	01/07/2022	£264,000
Disposal/Recycling of Wood via HWRC Sites	New	01/04/2022	01/06/2022	01/07/2022	£84,000



Contract - Subject Matter (title)	Type of Procurement	Expected date of publication of Contract Notice	Expected Date of Contract Award	Expected Contract Start Date	Est Contract Value
Disposal & Treatment of Engine Oil Collected from HWRC's	New	01/04/2022	01/06/2022	01/07/2022	£8,250
Disposal & Treatment of Gas Bottles Collected from HWRC's	New	01/04/2022	01/06/2022	01/07/2022	£100,000
Disposal & Treatment of Cardboard Collected from HWRC's	New	01/02/2022	01/06/2022	01/07/2022	£0
Disposal/Recycling of Scrap Metals via HWRC Sites	New	01/04/2022	01/06/2022	01/07/2022	-£160,000
Bridge Inspection Assessments	New	11/04/2022	13/05/2022	13/06/2022	£100,000
Transport Improvements: Glenboig & Gartcosh	New	18/04/2022	18/04/2022	02/05/2022	£150,000
Part-Time 20mph Signs at Schools	New	08/04/2022	08/07/2022	08/08/2022	£2,000,000
MTC: Water Pumps in Tower Blocks	New	22/04/2022	01/06/2022	01/06/2022	£1,999,999
Installation of Sprinklers to 4 Tower Blocks Phase 3	New	10/04/2022	10/09/2022	10/10/2022	£2,000,000
New Build Social Housing: Village Site, Glenmavis	New	01/07/2022	01/10/2022	01/11/2022	£3,740,000
New Build Social Housing: Bank Street, Coatbridge	New	01/05/2022	01/07/2022	01/08/2022	£4,000,000
New Build Social Housing: School Street, Former site of Columba HS	New	01/05/2022	01/10/2022	01/11/2022	£27,200,000
New Build Social Housing: Caledonian Avenue, Wishaw (Former Methodist Church)	New	01/05/2022	01/07/2022	01/08/2022	£2,100,000
New Build Social Housing: Calderigg Place, Airdrie	New	01/05/2022	01/07/2022	01/08/2022	£8,810,000
New Build Social Housing: 303 Brandon Street, Motherwell	New	01/05/2022	01/07/2022	01/08/2022	£8,330,000
Refurbishment & Conversion to Social Housing: Motherwell Town Hall	New	01/04/2022	01/10/2022	01/11/2022	£4,000,000
Half Hourly Meter Operator & Data Collector for Electricity	New	01/07/2022	01/12/2022	01/01/2023	£200,000
Skip Repairs	New	01/05/2022	01/07/2022	01/08/2022	£100,000
Warden Call Digital Upgrade Phase 2	New	01/05/2022	10/06/2022	10/06/2022	£600,000
Pilot: Lanark County Council (Swedish Timber)	New	05/05/2022	01/07/2022	01/08/2022	£500,000
Controlled Door Entry Installations	New	18/05/2022	01/09/2022	01/10/2022	£1,995,000
Ecology, Nature Conservation & Biodiversity: South Cumbernauld (Palacerigg)	New	30/05/2022	27/08/2022	27/09/2022	£60,000
Traffic Impact Assessment incl Traffic Counts & Modelling: South Cumbernauld (Palacerigg)	New	30/05/2022	27/08/2022	27/09/2022	£80,000
Drainage Impact Assessment: South Cumbernauld (Palacerigg)	New	30/05/2022	27/08/2022	27/09/2022	£80,000
Energy Performance Certification for Corporate Properties & School Estate	New	01/06/2022	01/08/2022	01/09/2022	£100,000
Masonic Hall Works	New	01/06/2022	01/07/2023	01/08/2023	£2,500,000
Various Cemetries: Pathworks & Drainage	New	01/06/2022	01/07/2022	01/07/2022	£940,000
Water Tank Works & Airbles Tower: Water Cube	New	08/06/2022	01/09/2022	01/09/2022	£1,000,000
Supply & Delivery of Heavy Vehicles	New	01/07/2022	01/09/2022	01/09/2022	£8,251,004
Roads Distributor Network, SUDS & Drainage Design: South Cumbernauld (Palacerigg)	New	31/07/2022	28/11/2022	28/12/2022	£50,000
Gartcosh Community Hub	New	01/08/2022	01/07/2023	01/08/2023	£15,500,000
Independent Tester: Gartcosh Community Hub	New	01/08/2022	01/07/2023	01/08/2023	£80,000



Contract - Subject Matter (title)	Type of Procurement	Expected date of publication of Contract Notice	Expected Date of Contract Award	Expected Contract Start Date	Est Contract Value
New Build Social Housing: Coshneuk Road	New	01/08/2022	01/01/2023	01/02/2023	£3,200,000
Refurbishment & Extension to Drummond Drive SHPC, Wishaw	New	16/08/2022	09/12/2022	09/01/2023	£1,500,000
Supply of Vehicle Parts	New	01/09/2022	01/04/2023	01/05/2023	£500,000
Installation of Sprinklers to 4 Tower Blocks Phase 5	New	06/09/2022	06/04/2024	06/05/2024	£2,000,000
Demolition: Allershaw Tower, Gowkthrapple	New	14/09/2022	03/03/2023	03/04/2023	£1,600,000
Abronhill Community Hub	New	01/10/2022	09/12/2023	09/01/2024	£40,000,000
Independent Tester: Abronhill Community Hub	New	01/10/2022	09/12/2023	09/01/2024	£100,000
Bellshill Town Centre Works	New	01/10/2022	01/01/2023	01/02/2023	£4,000,000
Bellshill Town Centre Consultancy	New	01/10/2022	01/01/2023	01/02/2023	£300,000
New Build Social Housing: King Street, Wishaw	New	01/10/2022	01/02/2023	01/03/2023	£2,720,000
Kings House, Wishaw	New	01/10/2022	01/02/2023	01/03/2023	£3,400,000
Glenboig Existing Cottages: Conversion & New Build to Provide Wheelchair Properties	New	01/10/2022	01/02/2023	01/03/2023	£1,000,000.00
Cumbernauld Village School: Conversion & New Build to Provide Social Housing	New	01/10/2022	01/02/2023	01/03/2023	£1,000,000.00
Drive Through Vehicle Wash	New	01/10/2022	15/11/2022	15/12/2022	£90,000
Redevelopment: Watersports Centre, Strathclyde Country Park - Design & Build from RIBA Stage 2 Onwards	New	31/10/2022	15/12/2022	15/01/2023	£15,000,000
Palacerigg Play Delivery	New	01/01/2023	01/03/2023	01/04/2023	£100,000
Replacement of Extract Fans	New	28/03/2023	01/07/2023	01/08/2023	£1,200,000
IRS Replacement	New	24/07/2023	01/10/2023	01/11/2023	£1,000,000
Works: Lanark County Council (Swedish Timber)	New	07/11/2023	01/03/2024	01/04/2024	£5,000,000
Dualling: Airbles Road & Junction Improvement Works: Ravenscraig Access Infrastructure	New	01/11/2022	01/12/2023	01/01/2024	£5,000,000
Dualling: A723 from Ravenscraig to M8 Works: Ravenscraig Access Infrastructure	New	01/11/2022	01/12/2023	01/01/2024	£38,000,000
Airdrie Town House Works	New	01/11/2022	01/03/2023	01/04/2023	£2,200,000
Infrastructure Improvements: Braidhurst IE	New	01/11/2022	01/01/2023	01/02/2023	£4,500,000
Refurbishment & Conversion to Social Housing: Kildonan Street, Coatbridge	New	01/11/2022	01/06/2023	01/07/2023	£10,500,000
Consultancy Services: Muir Street/Merry Street	New	01/12/2022	01/01/2023	01/02/2023	£200,000
Extension to Chryston HS	New	01/02/2023	01/01/2024	01/02/2024	£28,500,000
Electric Heating within Towers	New	02/02/2023	01/10/2023	01/11/2023	£5,000,000
Refurbishment Works: Whifflet & Calder	New	10/02/2023	01/07/2023	01/08/2023	£18,000,000
Sherlocks Works Consultancy	New	01/04/2023	01/05/2023	01/06/2023	£150,000
Maintenance: Local Nature Reserve: Gartcosh/ Frankfiel	New	01/05/2023	02/04/2023	02/05/2023	£80,000
Demolitions: Tower Blocks at Dunbeth - Jackson Court, High Coats & Dunbeth	New	19/05/2023	18/09/2023	18/10/2023	£1,600,000
Works: Muir Street/Merry Street	New	01/07/2023	01/09/2023	01/10/2023	£2,250,000
Sherlocks Works	New	01/08/2023	01/09/2023	01/10/2023	£1,500,000
Refurbishment & Extension: Future SHPC - Phase 3	New	29/08/2023	22/12/2023	22/01/2024	£1,500,000
Installation: Sprinklers to 1 Tower Blocks Phase 4	New	01/11/2022	25/06/2023	25/07/2023	£750,000
Inspection & Maintenance of PE Equipment	New	01/06/2022	01/07/2022	01/08/2022	£200,000



Contract - Subject Matter (title)	Type of Procurement	Expected date of publication of Contract Notice	Expected Date of Contract Award	Expected Contract Start Date	Est Contract Value
Housing Crisis Response Service	New	01/06/2022	01/08/2022	01/09/2022	£200,000
Design & Build: Pump Track (Moor Park)	New	01/06/2022	01/08/2022	01/09/2022	£100,000
Design & Build: Play Area (Dunalister Drive)	New	01/06/2022	01/08/2022	01/09/2022	£220,000
Design & Build: 3 Play Areas (Lilac Crescent, Currieside Avenue & Attercliffe Avenue)	New	01/06/2022	01/08/2022	01/09/2022	£130,000
Design & Build: Play Area (Gartlehill Play & Wheeled Sports Area)	New	01/04/2023	01/07/2023	01/08/2023	£100,000
Design & Build: Play Area (Willow Dr, Craigneuk)	New	01/04/2023	01/07/2023	01/08/2023	£170,000
Design & Build: Play Area (Scarhill Street)	New	01/06/2022	01/08/2022	01/09/2022	£130,000
Design & Build: Play Area (Livingston Park)	New	01/06/2022	01/08/2022	01/09/2022	£120,000
Design & Build: Play Area (The Loaning)	New	01/06/2022	01/08/2022	01/09/2022	£110,000
Design & Build: Wheeled Sports Area (Kelvin Drive)	New	01/04/2023	01/07/2023	01/08/2023	£60,000
Design & Build: Play Area (Hartwood)	New	01/06/2022	01/08/2022	01/09/2022	£55,000
Design & Build: Play Area (Cleland Public Park & Hareshaw)	New	01/04/2023	01/07/2023	01/08/2023	£200,000
Design & Build: Play Area (King George V Wishaw)	New	01/04/2023	01/07/2023	01/08/2023	£120,000
Design & Build: MUGA (Rennie Road)	New	01/04/2023	01/07/2023	01/08/2023	£60,000
Design & Build: Play Area (Lyman Drive)	New	01/04/2023	01/07/2023	01/08/2023	£100,000
Design & Build: (Play Area (Newmains)	New	01/06/2022	01/08/2022	01/09/2022	£150,000
Missing Persons	New	01/08/2022	31/03/2023	01/04/2023	£50,000
Library Books and Textbooks (Call-offs)	New	01/06/2022	01/07/2022	01/08/2022	£2,800,000
Flexible Framework: Education Services (New Generation SAC & PEF)	Re-Let	01/04/2022	11/11/2022	11/12/2022	£16,000,000
Till Catering System: Community Facilities	New	01/06/2022	01/08/2022	01/09/2022	£85,000
Digital Telecare Solution	New	01/08/2022	01/11/2022	01/12/2022	£2,000,000
Interactive Panel Refresh, Digital Technologies in Educational Establishments	New	01/05/2022	01/11/2022	01/12/2022	£4,700,000
Provision of Unified Communications	New	01/04/2022	15/07/2022	15/08/2022	£4,000,000
Public Library Management Solution 2022-25	New	01/06/2022	01/10/2022	01/11/2022	£77,000
Assistive Technology Services M365 Migration	New	13/04/2022	13/05/2022	13/06/2022	£135,000
5G Enabled Immersive Experience Pods	New	01/05/2022	05/08/2022	05/09/2022	£600,000
Corporate Telephony Solution	New	01/09/2022	01/12/2022	01/01/2023	£424,100
IT Hardware (Call-offs)	New	01/09/2022	01/12/2022	01/01/2023	£1,067,744
Network Hardware: Local Area Network Refresh	New	01/10/2022	30/11/2022	31/12/2022	£2,979,000
Unix Support Services	New	01/05/2022	01/06/2022	01/07/2022	£280,000
Personal Protective Equipment	New	01/06/2022	01/09/2022	01/10/2022	£4,000,000
Electric Car Salary Sacrifice Scheme	New	01/06/2022	01/09/2022	01/10/2022	£4,000,000
Advocacy Services for Adults	Re-Let	01/09/2023	01/07/2024	01/08/2024	£1,800,000
Making Life Easier North Lanarkshire	Re-Let	16/04/2022	01/08/2022	01/09/2022	£110,000
Aids for Daily Living	Re-Let	01/08/2022	01/09/2023	01/10/2023	£2,800,000
Supply, Installation & Servicing of Stairlifts & Hoists	Re-Let	01/08/2022	01/09/2023	01/10/2023	£8,000,000
Repairs & Maintenance of Catering Equipment	Re-Let	01/10/2022	01/09/2022	01/10/2022	£525,000
Commercial Catering Equipment	Re-Let	01/11/2022	01/02/2023	01/03/2023	£1,200,000
Supply & Distribution of Frozen Foods	Re-Let	01/05/2022	17/07/2022	17/08/2022	£6,000,000
Fresh Meats, Cooked Meats & Fresh Fish	Re-Let	01/09/2022	01/10/2022	01/10/2022	£1,850,332



Contract - Subject Matter (title)	Type of Procurement	Expected date of publication of Contract Notice	Expected Date of Contract Award	Expected Contract Start Date	Est Contract Value
Advocacy Services for Children & Young People	Re-Let	01/09/2023	01/07/2024	01/08/2024	£964,000
Motherwell Theatre Pantomimes	Re-Let	01/05/2022	01/03/2023	01/04/2023	£2,400,000
Delivery of BA Childhood Practice Course	Re-Let	30/04/2022	01/07/2022	01/08/2022	£180,000
Stairwell Cleaning Services	Re-Let	01/04/2023	14/12/2023	14/01/2024	£1,600,000
Postal Services Interim	Re-Let	01/07/2022	01/07/2022	01/07/2023	£850,000
Floorcare & Floor Cleaning Equipment	Re-Let	01/02/2023	01/10/2023	01/11/2023	£300,000
Befriending Service	Re-Let	01/02/2024	27/07/2024	27/08/2024	£200,000
Waste Management & Recycling Services for Bulky Waste	Re-Let	01/05/2022	14/09/2022	14/10/2022	£4,000,000
Enterprise Project: Housing & Corporate Services	Re-Let	02/05/2022	22/12/2023	22/01/2024	£1,500,000,000
Kitchens & Bathrooms Replacements	Re-Let	21/07/2022	22/12/2023	22/01/2024	£5,000,000
FA: Lanarkshire Business Gateway Expert Help Services	Re-Let	01/08/2022	01/05/2023	01/06/2023	£500,000
MTC: Fire Alarms, Smoke Alarms & Protection Systems, Services & Maintenance	Re-Let	01/04/2022	01/04/2022	01/04/2022	£170,000
Enterprise Project: Roads & Winter Services	Re-Let	26/09/2022	11/05/2024	11/06/2024	£300,000,000
Disposal & Treatment of Special Waste - Car Batteries Collected from HWRC's	Re-Let	01/04/2022	01/06/2022	01/07/2022	-£58,666
Pest Control Services: Domestic & Corporate Premises	Re-Let	01/05/2022	01/12/2022	01/01/2023	£500,000
Street Sweeping Services	Re-Let	01/06/2022	01/10/2022	01/11/2022	£325,000
Disposal/Recycling of Kerbside Collected Dual Recycling Stream Lot 2 Glass/Metals/Plastics	Re-Let	01/05/2022	01/09/2022	01/10/2022	£1,365,000
Maintenance of Air Monitoring Equipment	Re-Let	01/06/2022	01/10/2022	01/11/2022	£150,000
Disposal/Recycling of Kerbside Collected Combined Food & Garden	Re-Let	01/06/2022	01/09/2022	01/10/2022	£2,300,000
Landfill Consultancy Service	Re-Let	15/06/2022	10/08/2022	10/09/2022	£255,004
Supply & Delivery of Cars	Re-Let	01/07/2022	01/08/2022	01/09/2022	£681,340
Supply & Delivery of Light/Medium Vehicles	Re-Let	01/07/2022	01/08/2022	01/09/2022	£3,659,356
MTC: Windows & Doors	Re-Let	08/07/2022	09/12/2022	09/01/2023	£15,000,000
Metal Doors & Blacksmiths (Corporate Property)	Re-Let	20/07/2022	20/12/2022	20/01/2023	£4,000,000
Purchase of Compostable Food Waste Liners	Re-Let	01/08/2022	01/12/2022	01/01/2023	£664,000
Purchase of Dumpers	Re-Let	01/10/2022	31/02/2023	31/03/2023	£107,400
Purchase of Tractors	Re-Let	01/10/2022	31/02/2023	31/03/2023	£360,000
Manned Security Services	Re-Let	01/10/2022	15/11/2022	15/12/2022	£180,000
MTC: Floor Coverings (Corporate Property)	Re-Let	04/10/2022	24/04/2023	24/05/2023	£4,292,000
Asbestos Removal & Encapsulation Service - Lot 2 Domestic	Re-Let	31/10/2022	14/08/2023	14/09/2023	£1,000,000
Winter Related Services: Education & Corporate Estate	Re-Let	01/02/2023	18/09/2023	18/10/2023	£800,000
Pool Servicing & Maintenance	Re-Let	28/03/2023	14/08/2023	14/09/2023	£150,000
Pool Materials	Re-Let	28/03/2023	14/08/2023	14/09/2023	£50,000
MTC: Controlled Door Entry System	Re-Let	29/03/2023	20/09/2023	20/10/2023	£1,050,000
BEMS (Corporate Property)	Re-Let	12/07/2023	18/12/2023	18/01/2024	£1,000,000
Supply of Electricity	Re-Let	01/04/2024	01/04/2024	01/04/2024	£40,000,000
Optimised Routing Software & In-Cab Technology	Re-Let	01/04/2022	01/04/2022	01/05/2022	£225,000



Contract - Subject Matter (title)	Type of Procurement	Expected date of publication of Contract Notice	Expected Date of Contract Award	Expected Contract Start Date	Est Contract Value
Fleet Tracker System	Re-Let	01/07/2022	01/08/2022	01/09/2022	£300,000
Digital Tachograph System	Re-Let	01/07/2022	01/08/2022	01/09/2022	£108,000
Personal Protective Equipment - One Stop Shop (FSS)	Re-Let	01/06/2022	01/06/2022	01/07/2022	£350,000
Postal Services 2023-26	Re-Let	01/07/2022	01/06/2023	01/07/2023	£3,600,000
Recruitment Advertising & Public Information Notices	Re-Let	01/01/2023	07/09/2023	07/10/2023	£700,000
Print & Associated Services (National)	Re-Let	31/01/2023	01/01/2023	01/02/2023	£600,000
Print & Associated Services (Local)	Re-Let	31/01/2023	01/01/2023	01/02/2023	£150,000
Office Equipment	Re-Let	01/12/2022	01/03/2023	01/04/2023	£3,000,000
Provision of Electoral Services & Related Systems	Re-Let	01/08/2022	01/11/2022	01/12/2022	£370.000
Webcasting of Council & Committee Meetings	Re-Let	01/01/2023	01/04/2023	01/05/2023	£55,000
Housing Options Training Toolkit	Re-Let	18/03/2023	18/11/2023	18/12/2023	£500,000
Learning Management Solution	Re-Let	05/07/2023	05/12/2023	05/11/2023	£200,000
Hosted Job Manager & Dynamic Scheduling Software Solution	Re-Let	01/07/2023	01/10/2023	01/11/2023	£900,000
Confirm Enterprise Solution	Re-Let	09/06/2023	10/05/2023	10/06/2023	£320,000
Confirm Interim Housing Asset Management Repository	Re-Let	22/11/2023	23/10/2023	23/11/2023	£180,000
Contract Progress Analyst Programmer Services	Re-Let	02/04/2023	03/03/2023	03/04/2023	£180,000
Planning, Building Control & Property Systems	Re-Let	31/03/2023	01/03/2023	01/04/2023	£300,000
Online School Payments Solution	Re-Let	30/09/2022	01/09/2022	01/10/2022	£200,000
Cashless Catering Solution	Re-Let	30/09/2022	01/09/2022	01/10/2022	£1,841,964
Network Hardware & Maintenance	Re-Let	05/03/2023	06/02/2023	06/03/2023	£1,400,000
Netcall Telephony System Annual Maintenance 2022-24	Re-Let	18/06/2022	19/05/2022	19/06/2022	£157,604
Hosting, Support, Licencing of Gladstone MRM Leisure Management Solution	Re-Let	31/07/2022	01/07/2022	01/08/2022	£690,000
Provision of Licence, Support & Maintenance for Civica IT Solution 2023-24	Re-Let	31/03/2023	01/03/2023	01/04/2023	£54,000
Siem Replacement Managed Services	Re-Let	01/07/2022	30/08/2022	30/09/2022	£185,000
Backup Replacement	Re-Let	01/07/2022	30/08/2022	30/09/2022	£116,302
Dell EMC Data Domain Maintenance Storage	Re-Let	01/09/2022	01/12/2022	01/01/2023	£55,000
Managed Operations Support	Re-Let	18/10/2022	18/12/2022	18/01/2023	£210,592
ARC GIS Platform Maintenance	Re-Let	01/02/2023	01/03/2023	01/04/2023	£61,000
Washroom Solution Services	Re-Let	01/08/2022	01/11/2022	01/12/2022	£380,000
General Stationery & Office Paper	Re-Let	01/06/2022	01/09/2022	01/10/2022	£1,400,000
IT Consumables	Re-Let	01/06/2022	01/09/2022	01/10/2022	£200,000
Payment Processing Service & Payment Card Production Service	Re-Let	01/06/2022	01/10/2022	01/11/2022	£900,000
Cash Collection Services 2022-24	Re-Let	01/08/2022	01/09/2022	01/10/2022	£300,000
Cycle to Work Salary Sacrifice Scheme	Re-Let	01/12/2022	01/03/2023	01/04/2023	£160,000
Provision of Domestic & Soft Furnishings 2022- 26	Re-Let	01/07/2022	01/10/2022	01/11/2022	£20,000,000
Banking Service Provision & Merchant Acquiring Solution	Re-Let	01/07/2023	01/03/2024	01/04/2024	£900,000



Appendix 6 - Glossary

Commercial Pipeline - is an on-going record of current and programmed procurement requirements.

Community Benefits - Community Benefits are requirements which deliver wider benefits in addition to the core purpose of a contract. These can relate to social, economic and environmental benefits.

Contract Management - the tasks and activities which seek to ensure we receive what we have contracted to receive, at the price we contracted to receive it, taking account of agreed change and continuous improvement. Activity is focused from prior to the contract starting though to contract expiry and de-commissioning. It includes Provider relationship management and ensures that we meet our obligations under the contract.

Delegated Procurement Authority - designation of officers who have the appropriate expertise and authority to procure Supplies, Works or Services on behalf of the Council.

Fair Work Practices - is evaluation criteria within the Procurement that assesses tenderers approach to fair working practices, including paying the Real Living Wage, investment in workforce development, no inappropriate use of zero hours contracts, trade union membership and action to tackle the gender pay gap to create a more diverse and inclusive workplace.

PCS - means the national public procurement portal, Public Contract Scotland portal, on which contract opportunities with the Scottish public sector are advertised.

PCIP - is the Procurement & Commercial Improvement Programme (PCIP) assessment that provides a means of measuring and reporting on the procurement and commercial capability of public sector organisations through the provision of evidence, based around a series of set questions and other evaluation methods.

Procurement - the tasks and decisions which secure an external Provider to provide what we want, at a price that we can afford. Activity is focused on the period from prior to advertising a tender to signing the contract. It includes both competitive tenders and circumstances where we negotiate with a single Provider.

Procurement Plan - practical planning of the procurement, or group of similar procurements, including approach, resourcing and timetable.

Provider - any organisation that provides Supplies, Works or Services to the Council or on behalf of the Council.

Real Living Wage - The real Living Wage is an independently calculated rate based on the cost of living and is paid voluntarily by employers. The rate is currently £9.50 and is calculated each year in November by The Resolution Foundation on an analysis of the wage that employees need to earn in order to afford the basket of goods required for a decent standard of living. This basket of goods includes housing, childcare, transport and heating. The Real Living Wage is different to the UK government's National Living Wage which is not calculated according to what employees need to live on.

Living Wage accreditation formally recognises and celebrates employers who choose to go further than the government minimum, recognising that a real Living Wage is good for business, good for workers and good for society. The two key accreditation requirements are that all directly employed members of staff aged 18 and over must be paid at least the real Living Wage and, to the extent permitted by law, all regular contracted workers must be paid the real Living Wage.



Regulated Procurements - Regulated Procurement refers to any Procurement above £50,000 for Supplies and Services and £2,000,000 for Works.

Scottish Government Procurement Journey - provides guidance for public sector buyers who procure goods, services and care and support services.

Services - services that we buy including specialist support for vulnerable children and adults, and also repairs and maintenance services, financial advice, designs and surveys for new building works.

SME or Small and Medium Enterprises - firms that employ 9 or fewer staff (micro), and firms that employ 50 or fewer staff (small), and firms that employ 250 or fewer staff (medium).

Social Value - the additional economic, social and environmental benefits that a contract achieves.

Supplies - items that we buy, such as pens and paper, or plants and seeds, or fruit and vegetables.

Sustainable Procurement - a process whereby organisations meet their needs for Supplies, Services and Works in a way that achieves value for money and generates benefits, not only for the organisation but also to wider society, the economy and the environment.

Supplier Development Programme - a public sector organisation who offer expert training, support and information to helps Scottish based businesses develop and grow.

Supported Business - an establishment where more than 50% of the workers are disabled persons who by reason of the nature or severity of their disability are unable to take up work in the open labour market.

Third Sector - the group name for a range of organisations including community groups, charities, voluntary organisations, faith groups, social enterprises, community interest companies. Third sector organisations may be registered charities and may be registered companies. They include small, local groups and large multinational operations, and everything in between.

Works - construction works that we buy, including construction of new buildings, or extensions, and creation and improvements to roads and bridges and open spaces.





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Produced by

NORTH LANARKSHIRE COUNCIL

Asset and Procurement Solutions **Enterprise and Communities** Civic Centre Motherwell ML1 1AB

e. corporateprocurement@northlan.gov.uk

NORTHLANARKSHIRE.GOV.UK

